

Sands Point Report

JUNE 2017

MAYOR ADLER'S REPORT

Mayor

Edward A. K. Adler

Trustees

Katharine Ullman,
Deputy Mayor
Marc Silbert
Lynn R. Najman
Peter A. Forman

Village Clerk

Liz Gaynor

Treasurer

Kathleen Notaro

Police Chief

Richard Lertora

Village Justice

Alyson K. Adler

Associate Village

Justice

Daniel Scheyer

Advisor to Board of

Trustees

Daniel Scheyer

News In Brief:

- The Village's **Fiscal Year 2018 Budget**, reviewed at the Public Hearing in March, was approved at the April 25th Board of Trustees meeting. As reported in the March budget newsletter, the tax levy increase is 1.3%, just under the NYS "cap" for fiscal year 2018. Note that the last day to pay Villages taxes without penalty is **Thursday, July 6, 2017**.
- Led by **Trustees Marc Silbert** (Chief Police Commissioner) and **Katharine Ullman** (Police Commissioner and Deputy Mayor), negotiations with the Sands Point PBA continue for a new multi-year contract which will be retroactive to June 1, 2017.
- **Sergeant Charles Byrd** has announced his retirement after 32 years of service. **Officer Michael Borowski**, who has served for 12 years and has twice been cited as Officer of the Year by the Nassau County Police Chiefs, will be promoted to Sergeant next month. **PO James Nolan** graduated from the Westchester Police Academy last month and will begin regular duty in July.
- A wet and generally cool spring signaled the beginning of the first summer season since 2014 not officially designated as a "drought". All active Village wells are operational. Water usage for irrigation in May was the lowest in years, but with the warmer weather sprinkler usage has returned to high levels despite frequent periods of rain. Please make sure your **irrigation system** is set to the proper time and duration on the three days of the week permitted for your street. If you have not taken advantage of the Village's **incentive program** by installing a state-of-the-art controller, turn off your system manually so that it does not run except during prolonged periods of dry weather. Contact the Water Department for assistance or questions.
- The installation of new **water meters** throughout the Village began last month. As previously reported, these state-of-the-art meters transmit usage information by radio, allowing continuous monitoring by the Village and individual residents via the internet. Residents will notice signs posted on streets where meter replacement work is underway. Projected completion is October. Every effort is being made to minimize inconvenience to residents during the installation process.
- Following a public hearing on June 20th, the Board amended the Village's **noise ordinance** and revised upwards the penalty provisions for violations. At this time of year, when all residents wish to enjoy being outdoors at home, it's very important that we are mindful of our neighbors who may not appreciate hearing a particular choice of outdoor music or, more likely, any music at all. Keep in mind that music "...audible at the property line of adjoining premises shall be a prima facie evidence of a violation..."

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• Village Club - Update

The Board of Trustees reviewed the Club's membership levels and 2017 Operating Budget at a special meeting last month. A balanced, break-even operating budget appears achievable for the current year despite the net loss of about 11% of the golf membership, or 28 member families, between last year and membership to date. This loss is a great disappointment after several years of golf membership stability, and it will challenge Club leadership to explore paths to building back golf memberships in 2018 and beyond. The 2017 Operating Budget Summary is on the facing page. The break-even budget will be monitored and adjusted as needed through the remainder of the 2017 season.

Capital expenditures have been substantially reduced for the current year, and the Board of Trustees hopes to decide in August the scope of the pool house renovation and waterfront project, already trimmed in several respects to adjust for the substantial cost impact of NYS prevailing wage and Wicks Law requirements. The project is slated to be re-bid in July with a renovation simplified from the previous plan bid last year.

The search for a new General Manager is underway led by the national club search firm of Kopplin Kuebler & Wallace. Preliminary candidate interviews have been concluded and a final decision may be made as soon as next month.

Best wishes for an enjoyable summer!



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BE AWARE – SPPD WARNS OF “PHISHING” SCAMS TARGETING RESIDENTS

Perpetrators are phoning potential victims pretending to be law enforcement officials. In a very convincing manner, they inform victims that a relative is in legal trouble and bail needs to be paid. Sometimes they put someone pretending to be the “relative” on the phone. These scams can succeed because they prey on the victim's emotions and desire to aide loved ones. They have obtained in advance enough personal information about a relative to lend credence to the scam.

DO's and DO NOT's:

- DO** ask to speak to with your loved one and ask very SPECIFIC questions.
- DO** write everything down. The name of the “official” you are speaking with, their call back number, the agency they are with, precinct, command, etc.
- DO NOT** provide any information that can be used to help their cause. If the caller states, “We have your son.”, do not reply with, “Mark?”. Now they know your son's name if they did not already.
- DO** contact your loved one or another close family member immediately to confirm they are fine. Usually this is all it takes to prove it was an elaborate scam.
- DO** contact the SPPD and give us all the information. We can attempt to verify legitimacy.
- DO NOT** under any circumstance make any payments via phone. No police agency or municipality will *EVER* take bail payments in the form of gift cards, an indication of attempted fraud.
- DO** remove “geo-tagging” from pictures you post online with social media, one of the main ways scammers obtain information. From a single picture or post, they know someone is out of the country or out of contact, making it easier to pull off a convincing scam. **Make your profiles and accounts “private” if they are not already.**

PLEASE SLOW DOWN - DUNES LANE

The mayor of Manorhaven, James Avena, has asked Village residents entering and exiting from Dunes Lane, a very densely populated street, to proceed slowly at all times.

VILLAGE CLUB OPERATING BUDGET SUMMARY - 2017

	Budget 2017	ACTUAL 2016	Budget 2016	ACTUAL 2015	ACTUAL 2014
MEMBERSHIP DUES REVENUE					
Golf (includes all sports)	3,038,250	3,131,426	3,130,000	2,944,331	2,589,312
Racquet	337,950	324,546	300,700	300,000	430,279
Racquet & Pool	102,500	119,420	118,500	106,309	108,325
Pool	401,450	402,930	444,250	394,999	499,202
Dining	70,500	73,458	75,225	72,999	58,949
Total Dues Revenue	3,950,650	4,051,780	4,068,675	3,818,638	3,686,067
REVENUE					
Merchandise	136,000	147,183	150,000	143,880	161,347
Greens, Guests and Cart Fees	490,000	494,292	546,000	609,460	627,989
Other Activities	39,000	36,938	43,000	41,385	111,007
F&B Member Dining, Special Events	1,555,256	1,532,776	1,597,451	1,576,051	1,575,360
Private Events	1,116,744	1,051,381	1,093,549	934,587	852,481
Mansion Hotel Room Rental	145,000	135,826	165,000	160,757	152,208
Facility Rental	165,000	184,536	100,000	123,104	106,092
Total Income	7,597,650	7,634,712	7,763,675	7,407,862	7,272,551
Less: Cost of Good Sold	970,000	971,190	1,000,000	914,744	929,628
Gross Profit	6,627,650	6,663,522	6,763,675	6,493,118	6,342,923
Expenses					
Total Payroll & Benefits	3,786,400	3,826,185	3,680,000	3,790,742	3,633,879
BrightViewCourse/Grounds Maint.	1,146,000	1,131,028	1,208,000	1,100,484	1,090,339
Other Operating Expenses	1,680,300	1,713,528	1,852,088	1,925,906	1,927,965
Total Operating Expenses	6,612,700	6,670,741	6,740,088	6,817,132	6,652,183
Net Income - Operations	14,950	(7,219)	23,587	(324,014)	(309,260)
Add: Non-Operating Funding Source:					
Cell Tower (Located at Tennis Courts)	170,000	166,892	170,000	167,295	156,094
Income Before Debt Service	184,950	159,673	193,587	(156,719)	(153,166)
Less: Payments					
Bond (Princ. & Int) less int earned & issuance premium	173,227	142,451	127,000	4,032	0
Village Loan	10,000	10,000	10,000	0	0
	183,227	152,451	137,000	4,032	0
Projected & Prior Year Actual Operating Gain/(Loss)	1,723	7,222	56,587	(160,751)	(153,166)

EXPLANATORY NOTES:

- This operating budget summary does not include the cost of capital improvements and other expenditures not part of normal annual operations, nor does it include depreciation, a non-cash accounting expense.

- Primary sources of funding for capital improvements come from site plan and subdivision fees deposited into the Recreation Fund, per statute, and borrowing through the issuance of bonds by the Village. Until 2015, the cost of the Club bond debt service was an expense of the Village's budget, funded by property taxes. Current Village policy requires The Club's annual debt service to be paid only from the operating budget and, when appropriate, the Recreation Fund.

- Should there be a new bond issue in the late summer or fall of 2017 to fund additional capital improvements, such as pool house and waterfront improvements, the first payment of the principal and interest will occur in 2018 on the first anniversary of the issuance. A portion of the interest through year end will be charged to 2017 operations as an accrued expense not reflected in this budget.



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*Remember to make sure your irrigation system
doesn't run in rainy weather!*



THE VILLAGE'S VERY BUSY ROAD IMPROVEMENT PROJECT TEAM

Left to right: Contractor John McGowan, Deputy Mayor Katharine Ullman, Contractor Jim McGowan and Public Works Superintendent Brian Gunderson on Sousa Drive.